



**ABC
ACCELERATOR**



BEST STARTUPS FROM #8 AND #9 BATCH

OUR PARTNERS:



BEST STARTUPS

FROM #8 AND #9 BATCH

[This portfolio selection represents international startups who have proven their products on the market, generated recurring revenues and already received bigger investments.

They went through a sharp acceleration program and, under the expert eye of top managers and experts, strengthened the companies to their core.

All companies are scaling and are ready to disrupt the market - with your help.

]

The ABC Accelerator team

TIMETABLE:

- 16:00** Reception at the ABC Accelerator in BTC City, Ljubljana
- 16:15** Startup presentations with best business cases
- 17:00** Banquet and 1on1 conversation-with-startups opportunity

CHESS RAIDERS



Contact: Duško Pavasović

Location: Slovenia

Chess Raiders is a mobile-first game with an innovative gamification approach, aimed to popularize the sport. It is suitable for a broad range of chess fans, from school children to Grand Master players. The game offers its users the opportunity to play against each other, learn new strategies, get feedback or compete with Chess Clubs from all around the globe or even play against world Chess Grand Masters.

Chess Raiders is bringing chess into the modern era with unique gamification techniques and it's the game of tomorrow.

The team of 8 includes two renowned Chess Grand Masters (elo score 2600+), PhD in digital illusions and neuroscience, sw engineer responsible for a \$1bn mobile game and a game designer ranked as a top 5 in the world with more than 9bn downloads.



STAGE:
**Developing 2nd version of the game,
looking for strategic investors**

PARTNERS:



PLUS ADVANCE



Contact: Massimiliano Gattari

Location: Italy

Plus Advance is a system of dynamic discounting mainly aimed at B2B invoicing. The platform is fully automated and generates revenue on the delta between a maximum discount offered by the supplier and accepted discount by the buyer. This revolutionary, cost-free approach will transform the business world altogether, quick money for the supplier and discounts for the buyer.

Plus Advance is already cooperating with Italian retail giants PAM and Coal. They are closing the 1st round of investment for a pre-money valuation of 1M €.



+A PlusAdvance

STAGE:
On the Italian market,
expanding to EU

PARTNERS:



VEE MEE



Contact: Marko Kozjak

Location: Croatia

Vee Mee makes food waste a thing of the past, its smart food labeling system is designed to reduce food waste between suppliers, logistic storage and stores. The platform provides new labeling solutions, repackaging of goods and it gives detailed information on the product's origin. This advanced approach is solving problems in the whole food logistic chain.

Modern problems require modern solutions and Vee Mee is exactly that.



STAGE:
On the market, serving to 6 of
the biggest Croatian retailers

PARTNERS:



RED SKY



Contact: Velimir Baksa

Location: Croatia

Red Sky developed an AI system that helps the blind and visually impaired to navigate through life. It helps them moving through indoor environments, detects distance to objects, location and guides them around obstacles. Their unique software works with a pair of glasses upgraded with a camera and sensors and is designed to vastly improve the lives of blind people.

Red Sky just got 200.000\$ of investment from venture capital fund HealthXCapital from Singapore via the Found8 program and Google. They are also cooperating with the Slovenian center for the blind – IRIS, RNIB - Royal National Institute of Blind People from UK and SAVH – Singapore Association of the Visually Handicapped.



RedSky technology



STAGE:
1st pilots made with Red Cross Croatia, looking for partners, 200k\$ investment.

PARTNERS:



AUTHLAND



Contact: Josip Zurak

Location: Croatia

Authland is a platform for quick discovery & booking of unique gastro experiences.

They have been intensively speaking with prominent hotels, hostels and tourism boards in Croatia in order to setup a solid and reliable distribution network that will help several sides in the tourism ecosystem: accommodation objects, their guests and small tourism providers.

They are taking part in local EU project in Zadar region. This will result in increased traffic for gastro tourism providers in rural areas by setting up a firm distribution network at key informational touch points. It also represents a new cash flow for Authland.

Authland helps you discover the micro-destinations you'd most likely miss out on.



STAGE:
700 pilot users & 45 pilot partners



PARTNERS:



BEYOND SEEN SCREEN



Contact: Mario Drevenšek

Country: Croatia

BEYOND SEEN SCREEN is co-operating with telecommunication giants T2 and Telekom as well as with the leading advertising agency in Slovenia, Pristop. Their solution is opening new marketing channels on the second screen and enables the precise recognition of video content and connects the user to basic information on content, apps and promotional material.

Marketing agencies see the platform as the holy grail of video advertisement.

Beyond Seen Screen wants even more as they are also focusing on the fast growth of their movie and video database inside the app. They would like to present the app to the world as a **video version of Shazam**.



- **Closing the deal for 300k€**
- **They are in partnership with Slovenia's leading marketing agency, Pristop**
- **T2 and Telekom - discussing cooperation**
- **A1 Croatia - confirmed pilot project - active discussion**
- **Planet TV - confirmed pilot project - active discussion**

PARTNERS:



SILEO



Contact: Mateja Miško
Country: Italy, Slovenia

SILEO is an Italian-Slovenian company producing the first photovoltaic roof tile of the “marsigliese” type.

A combination of high-tech and art creates a uniquely shaped solution for the most exigent buyers who aim at combining a high living, aestheticism and care for the environment.

The product generates a lot of interest with architects and cultural heritage protectors as well.



- **Sileo is outperforming Tesla in the solar roof race,**
- **They are getting orders from all over the world**

TRANSFER HERO

Sustainable airport transfers



Contact: Juraj Žlof

Country: Croatia

Transfer Hero is putting its technology to good use as it is joining forces with Tom Tom and has signed cooperations with **Transavia, Amadeus and Talixo, Schiphol Airport.**

The platform enables companies and agencies to save a lot of money when booking airport transfers. They have a notable advantage over their closest competition and are signing contracts with airport taxi companies across Europe at an incredible pace.

SMART RETURN TRIP PRE-BOOKING is a user-friendly navigation system that leads the users from the airplane directly to taxi is just another bonus that Transfer Hero offers.



TRANSFER
HERO

- Partnering up with Slovenia's Petrol and HRG
- Partnership with giants like Amadeus, Transavia, Nomago

PARTNERS:



FUTURE EVENTS:

7.10.2019 – START OF THE #10 PROGRAM – APPLICATIONS ARE OPEN

12.12.2019 - DEMO DAY - #10 PROGRAM



If you're interested in being an ABC Accelerator Mentor contact Program Director Andreja Satran at: andreja@abc-accelerator.com

Portfolio & Investor relations:
grega@abc-accelerator.com



ABC ACCELERATOR LOCATION

Šmartinska cesta 152, 1000 Ljubljana, Slovenia, EU

Email: info@abc-accelerator.com

